

# Job Order Contracting Overview for Canada

Traditional construction procurement often takes longer and is more expensive than planned for, causing challenges before a project even begins. Job Order Contracting (JOC) is a proven alternative to traditional procurement that streamlines renovations, repairs, emergency and time-sensitive projects and straightforward new construction.

As a Kinetic GPO member, you now have the opportunity to deliver construction projects in a matter of weeks. Gordian JOC accelerates the construction procurement process using existing, competitively-awarded contracts, verified local costs and area contractors ready to take on projects of all sizes. Over our 30+ year history, we've helped organizations lower overall project costs and complete quality construction work.

More than \$3.8 billion in construction volume is completed through Gordian's JOC solutions each year. Common benefits include:



Significant time and costs savings via the single bid process



Readily available awarded contractors to begin work faster



Enhanced transparency and control through preset pricing



Improved construction quality thanks to greater contractor collaboration



Fewer project delays because of reduced claims and changes



Kinetic GPO is honored to provide a compliant contract for Job Order Contracting to our rapidly growing membership base. As the creators of Job Order Contracting, Gordian has a long-standing track record of assisting public procurement officials and facilities team with scope and work development, along with easy ways to streamline change order processes. All that leads to time savings, reduced procurement and administrative costs, compliance, increased cost control and a high quality of work because local contractors are held to a performance-based contract."

**Chris Penny | CEO | Kinetic GPO**

## A Simple Process

All Gordian Job Order Contracting projects follow the same proven process, refined by 30+ years of experience.

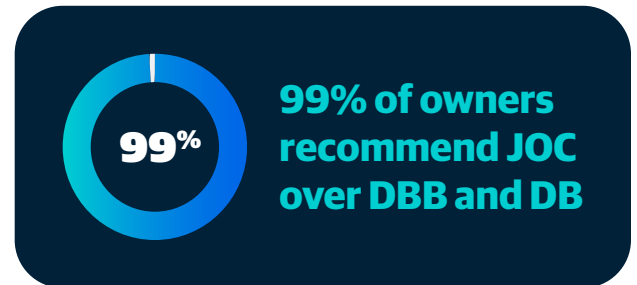


### The Following Project Types Are Ideal for JOC:

- Repairs and maintenance work
- Straightforward or commonly needed projects
- Backlogged projects
- Emergency work
- Time-sensitive projects
- Replacements and upgrades
- Select new builds

## A Proven Method

JOC is a proven supplement to other traditional methods. In fact, in a recent JOC performance study<sup>1</sup>, both facility and infrastructure owners and contractors agreed JOC yields higher performance and satisfactory rankings when compared to other delivery methods, including Design-Bid-Build (DBB) and Design-Build (DB). JOC also received high marks in project satisfaction, timeliness, cost savings, flexibility, transparency and ease of use, resulting in 99% of owners recommending JOC to their peers. A separate study concluded that, compared with other project delivery methods, JOC takes less time and requires less personnel.<sup>2</sup>



<sup>1</sup>Performance Based Studies Research Group (PBSRG), 2016. *Job Order Contracting Performance: 2015 Industry Survey*.

<sup>2</sup>Patrucco, Andrea, and Dimand, Ana-Maria, 2021. *Job Order Contracting (JOC) as an Alternative Project Delivery Method: Challenges and Opportunities*.

Thousands rely on JOC every day for a variety of projects. So is JOC right for your organization? Contact us at [info@gordian.com](mailto:info@gordian.com) or 800.874.2291 to find out.