

KINETIC GPO AWARD: PRINT SERVICES AND EQUIPMENT CONTRACT # 19-02



This agreement is compliant with the Canada Free Trade Agreement (CFTA) and the Comprehensive Economic and Trade Agreement (CETA). This agreement is national in scope and available to broader public sector organizations across Canada.

Contract term May 1, 2020 to May 1, 2023 plus two (2) optional years.

WHY MANAGED PRINT SERVICES?

Office print volumes and expenses are out of control in most offices. Print related distractions like ordering supplies, managing inventory and responding to printer service issues continue to pull high value workers away from business priorities.

That's why we're proud to offer Managed Print Services with our partners at footPRINT MPS, the Canadian leaders in helping you save time, money and the environment when it comes to office printing.

 <p>Remote Monitoring We know when your printers need toner or service.</p>	 <p>Supply Management Avoid last-minute orders and overstocking supplies.</p>	 <p>Supply Routing We ship the right toner to the right location, at the right time.</p>	 <p>Service Monitoring Your printers communicate with us to identify proactive service opportunities.</p>	 <p>Help Desk & Break/Fix Service Keep your high value IT people focused on bigger priorities, while we manage your printers.</p>
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COMMON CHALLENGES	CDW SOLUTIONS
Frustrating for IT and internal helpdesk	Proactive service, technical helpdesk & rapid response when required
Uncontrolled Printing	Secure environment & User Restrictions
Unpredictable Budgets	Cost Control with a predetermined cost per print
Frustrating for IT and internal helpdesk	One monthly invoice
Too many confusing Invoices	Proactive Replenishment directly to your printer

BACK TO THE OFFICE

Safety & Sanitization concerns – Minimize the foot traffic and number of touches on a common area shared device and move to multiple smaller devices for 'pods' of employees in order to keep number of encounters low, physical distancing and sanitization as a priority

Reduced capital expenditures – companies can immediately benefit from a Managed Print Agreement by lowering operating costs; average of 30% savings over transactional procurement process

Reduced print volumes moving forward – with companies printing less, there is an opportunity to rethink the size and specifications of the device you purchase when it's time to upgrade

ABOUT FOOTPRINT

footPRINT specializes in print management for companies of all sizes to gain control of that last unmanaged cost centre in their organization: document output costs. Recognized as having the most advanced and flexible MPS programs in North America, footPRINT has the ability to provide a selection of services tailored to the requirements of each customer.

ABOUT HP INC: AGREEMENT FEATURE PRINT PARTNER

HP Inc is the global leader in imaging and printing. Industry leader in network and infrastructure management, with a strong commitment to environmental sustainability. HP has more than 25 years of experience with imaging and printing in enterprise-sized environments. HP takes a holistic approach to managing the latest printing and imaging tools, technologies, infrastructure, and processes that support your organization to improve productivity, simplify management, and reduce costs for your entire end-user environment.

ABOUT CDW

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for four consecutive years, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is listed on the Financial Post 500 list and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

FEATURE PARTNERS:



OTHER AVAILABLE PARTNERS:



For more information regarding CDW and the Kinetic GPO purchasing agreement, please contact us at kineticgpo@cdw.ca or visit CDW.ca/kineticgpo

