Tap into savings, with a compliant Canadian contract, while eliminating rogue spending

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Identifying cost saving opportunities and enhancing business productivity is more important than ever. Municipalities, public school system, hospitals, non-profits, and university procurement teams are working toward those goals while faced with the challenge of doing more with less. On top of that, you probably have several team members or colleagues submitting purchase orders that keep piling up on your desk. Strategic sourcing does not have to be this stressful.



Amazon Business Canada provides public entities with a cost saving solution that can simplify your procurement process while driving compliance with purchasing policies. By utilizing this group purchasing contract, you gain access to hundreds of millions of products from hundreds of thousands of suppliers across multiple categories helping you reshape your buying process with convenience and value.

Ensure Purchasing Consolidation

Juggling tenders and RFx's for multiple end users and putting in purchase orders can be really time consuming. You might be asking yourself right now, "how can I consolidate the RFx process?" By partnering with a competitively awarded group purchasing contract, and through the groundbreaking Amazon Business Canada Kinetic GPO contract, you can purchase everything your stakeholders need all in one place and do so immediately.

Amazon Business Canada offers over 12 million products, and you can use single sign on (SSO) or have a centralized punchout marketplace for multiple members of your agency. The Amazon Business Canada Kinetic GPO contract is free to join and includes a unique set of features, and tools that Public Sector and non-profit

customers that can save you time and money to help run your business efficiently.

Achieve Spend Management

Procurement leaders are tasked with managing massive amounts of spend. When you have multiple team members participating in procuring products and solutions across several departments, rogue spend can be a recurring problem for the high frequency, low-cost items. Managing maverick or rogue spend is key to keeping your team within budget.

Procurement teams can drive efficiency in their supply chain and reduce rogue spend by monitoring spending occurring off contract and off radar. Through a group purchasing contract, entities can access the Amazon Business Canada store allowing them to set budget and supplier constraints as well as product restrictions. This helps avoid lost cost savings by ensuring minor leakage from negotiated contracts doesn't grow into a larger problem of uncontrolled spending.

Access Transparent, Compliant Contracts

Leveraging a group purchasing portfolio is one way to ensure compliance because collaborative contracts are already competitively solicited and publicly awarded. Kinetic GPO's sourcing process is compliant with the CETA, CFTA, the Ontario Broader Public Sector (BPS) Procurement Directive, the New West Partnership Agreement (NWPTA), the Atlantic Trade and Procurement Partnership (ATPP), and other relevant trade legislation.

All of Kinetic GPO's sourcing processes including planning, RFX development, posting, evaluation, award, and agreement management are done in Canada, exclusively for Canadians. Our <u>policies</u>, <u>processes</u>, <u>and procedures</u> are fair, open, and transparent.

Using Amazon Business, your entity can have filtering and restrictions in place to ensure all your employees are purchasing preferred products and solutions, in a compliant manner.

Simplify Your Purchasing Process with a Group Purchasing Organization (GPO)

Your purchasing team has immediate access to cost-saving solutions that simplify procurement and help drive compliance with purchasing requirements. By leveraging the Kinetic GPO Amazon Business contract, you can reduce the need for multiple quotes and eliminate a lengthy RFP process. **Features of the contract**, include, but are not limited to:

Quantity Discounts: Save up to 10% with Quantity Discounts on over 12 million products starting at just two units of the same item.

Simplified business buying: The familiar Amazon experience enhanced for business, save time with comparison shopping relevant items for all your business needs.

Manage your account. Configure your account to fit your organization. Establish purchasing guidelines for your account and use out-of-the box features to manager users and track spend.

Convenient tax invoices: Filter suppliers by GST/HST/QST invoice availability. Download tax invoices to simplify accounting claims for input tax credits.

Analytics: Turn insights into action to help move your entity forward. Create spend reports, configure visual dashboards, and track progress to your spending goals.

Shipping & Delivery: Get FREE shipping on eligible orders over \$35. Manage your delivery preferences to receive your orders when it's most convenient. Consolidate items and receive fewer deliveries.

Payment options: Pay the way you want – and let others in your organization use these payment methods for easier tracking and reconciling.

Integrations: Connect your systems to simplify purchasing. Integrate purchasing systems using punchout. Enable single sign-on (SSO). Simplify reconciliation with detailed transaction data.

<u>Collaborative procurement</u> gives you all the tools you need to be successful, so you can spend more time on other strategic areas of business. Amazon Business Canada is dedicated to empowering you to successfully streamline your purchasing process and bring value to your organization.