

ALL YOUR **IT** NEEDS IN ONE AGREEMENT.



Kinetic GPO and CDW are pleased to announce their newly awarded cooperative purchasing agreement for information technology solutions. The agreement features a comprehensive range of technology solutions from a wide range of manufacturer partners, including:

- Data Centre Solutions
- Power & Cooling
- A/V & Collaboration Systems
- Wired & Wireless Networking
- Software
- Professional & Managed Services
- Security Solutions
- Client Devices
- Printers

Utilizing this new agreement, customers can receive competitive discounts from CDW advertised price, as well as unmatched levels of service, advice and support from expert teams. These teams provide complimentary scoping and design in the areas of servers and storage, unified communications, security, wireless, power and cooling, networking, software licensing, and more.

WE HAVE THE TOOLS AND THE TALENT

Dedicated account managers

With CDW, you get a dedicated account manager who is your single point of contact. They are there to provide an in-depth approach, do the research for you and ensure you're getting the technology best suited to your needs. Your account manager is backed by a team of experienced, certified specialists who can help you through every stage of your product's lifecycle.

Unmatched Industry Partnerships

We have a multi-vendor approach that ensures you get the technology and services that best match your needs. Our partnership levels with each vendor guarantees we can deliver competitive prices (see Awards and Industry Acknowledgement for more details).

Expertise plus Experience

Our specialty teams include experts in the areas of data centre solutions, security, unified communications, collaboration, wired and wireless networking, power and cooling, software licensing and more. Our deep expertise across a full range of integrated technology solutions, backed by deep industry specialization, allows us to provide flexible, end-to-end services to our customers. Our resources provide the assistance and scale your IT team needs – freeing them up to focus on delivering bottom-line value and innovation.

Added Value

We provide a portfolio of value-added services including web-based tools, ROI calculators, software license management, asset lifecycle planning and other tools that provide complete visibility to your IT infrastructure.

On-site Support

We can provide onsite staff augmentation, onsite maintenance contracts, IMAC services (installations, moves, adds and changes), system imaging, brand-name hardware and software customizations, and asset tagging.

OUR STRENGTHS

We offer more than 350 leading technology brands of hardware, software, peripheral products and services support, and we hold numerous contracts and preferred vendor awards for federal government, municipalities, healthcare and educational institutions.

AWARDS AND INDUSTRY ACKNOWLEDGEMENT

- Apple Authorized Enterprise Resellers in Canada
- Adobe – Top Channel Partner in the world
- Apple – Diamond Partner, Volume Purchase Plan Partner
- Certified Dell certified EMC Velocity Engineers
- Certified Technical Consultants for Data Centers and Business Networks
- Cisco Certified Design Professionals
- Cisco – Gold Partner, Masters Security Authorization
- Dell EMC – Titanium Black partner, #1 partner worldwide
- F5 Networks – Platinum Partner
- Fortinet – Platinum Partner
- HPE – Platinum Partner
- HPE Server MASE (Highest HPE technical accreditation)
- HPI – Platinum Partner, Healthcare specialist partner
- Kingston– #1 Reseller in Canada
- Lenovo – Platinum Partner, #1 Global partner
- Microsoft Certified Professionals
- Microsoft – Gold Partner
- NetApp – Star Partner, NetApp's #1 partner by revenue
- Only PAN Authorized Training Centre in Canada
- Oracle– Gold Partner
- Palo Alto Networks – Diamond Innovator Partner
- Pure Storage – Gold Partner of The Year
- ServiceNow – Elite Partner
- Splunk– Elite Partner
- VMWare – Premier Corporate Reseller, Largest Partner in North America

ABOUT CDW CANADA

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for four consecutive years, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is listed on the Financial Post 500 list and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

FEATURED PARTNERS



For more information regarding CDW and the Kinetic GPO purchasing agreement, please contact us at kineticgpo@cdw.ca or visit CDW.ca/kineticgpo

